

# Q&A SESSION

Ask Bob - with Procurement Law Expert **ROBERT C. WORTHINGTON, LLB**

**Bob Worthington** has helped your organization rise to the legal challenges inherent in purchasing, contracting and competitive bidding. Now, your staff knows how to identify and avoid the legal risk inherent in the supply chain process. But the day-to-day management of projects, contracts and procurement can present new challenges that need to be met head-on: with up-to-date information and expert guidance. This new full-day *Question and Answer* format gives your team the opportunity to ask questions and get answers. Just choose your topic from the list below and get ready to arm your team with increased legal knowledge. With Bob's straight talk and straight answers, you'll be even more protected from legal risk! We encourage your legal counsel, management team and directors to be in attendance. Remember, *an ounce of training is worth a ton of litigation*.

To be eligible for a Q & A session on the listed topics, all team members must have been trained by Bob in the selected seminar area in the past two years. To qualify, you may opt for a 1/2 day update and 1/2 day Q & A session. Please visit the links below for info on each topic area. Attendees must be familiar with all topics listed in the Table of Contents at the Outline link to meet the criteria for participation. **Got a question? Ask Bob.**

## TOPICS:

**Contract Management - Law and Practice:** [www.purchasinglaw.com/pdfs/SCM.pdf](http://www.purchasinglaw.com/pdfs/SCM.pdf)  
**Outline:** [www.purchasinglaw.com/contractmanagementsecrets.htm](http://www.purchasinglaw.com/contractmanagementsecrets.htm)

**Competitive Bidding Law** [www.purchasinglaw.com/pdfs/SCBL.pdf](http://www.purchasinglaw.com/pdfs/SCBL.pdf)  
**Outline:** [www.purchasinglaw.com/competitivebiddinglawsecrets.htm](http://www.purchasinglaw.com/competitivebiddinglawsecrets.htm)

**Public Procurement Law** [www.purchasinglaw.com/pdfs/SPPL.pdf](http://www.purchasinglaw.com/pdfs/SPPL.pdf)  
**Outline:** [www.purchasinglaw.com/publicprocurementlawsecrets.htm](http://www.purchasinglaw.com/publicprocurementlawsecrets.htm)

**The Laws of Requests for Proposals** [www.purchasinglaw.com/pdfs/SRFP.pdf](http://www.purchasinglaw.com/pdfs/SRFP.pdf)  
**Outline:** [www.purchasinglaw.com/requestsforproposalsecrets.htm](http://www.purchasinglaw.com/requestsforproposalsecrets.htm)

**The Law of Services Contracts** [www.purchasinglaw.com/pdfs/SESC.pdf](http://www.purchasinglaw.com/pdfs/SESC.pdf)  
**Outline:** [www.purchasinglaw.com/secretsofeffectiveservicescontracts.htm](http://www.purchasinglaw.com/secretsofeffectiveservicescontracts.htm)

**Contract Law** [www.purchasinglaw.com/pdfs/SCL.pdf](http://www.purchasinglaw.com/pdfs/SCL.pdf)  
**Outline:** [www.purchasinglaw.com/lawofcontractsecrets.htm](http://www.purchasinglaw.com/lawofcontractsecrets.htm)

**Laws of Agency, Employment & Contracting Out** <http://www.purchasinglaw.com/pdfs/SAECO.pdf>  
**Outline:** <http://www.purchasinglaw.com/agencyemploymentandcontractingoutsecrets.htm>

**Project Management - Law and Practice** [www.purchasinglaw.com/pdfs/LSEPM.pdf](http://www.purchasinglaw.com/pdfs/LSEPM.pdf)  
**Outline:** [www.purchasinglaw.com/lsepm.htm](http://www.purchasinglaw.com/lsepm.htm)

**Construction Contracting Law** [www.purchasinglaw.com/pdfs/SCCL.pdf](http://www.purchasinglaw.com/pdfs/SCCL.pdf)  
**Outline:** [www.purchasinglaw.com/constructioncontractinglawsecrets.htm](http://www.purchasinglaw.com/constructioncontractinglawsecrets.htm)

## IN-HOUSE TRAINING

### DATES

- Currently booking in-house sessions!
- Telephone conference sessions are also available for legal counsel and management.

### LOCATION

Your Office, Your City

### FEES

- Fees are based on a flat daily rate + incidental expenses + taxes
- In certain circumstances, pre-session document assessment charges may apply.
- Train 12 – 40 staff for the same flat fee!
- For a custom Q & A session price quote, contact us today!

### REGISTRATION

To book an in-house session for your organization, please contact:

EML [rcworthington@shaw.ca](mailto:rcworthington@shaw.ca)

TEL 604-488-0114

**What clients are saying:** It was a pleasure to have Bob here to answer our questions. • So much valuable information in such a short period of time! • Bob, you're the best! • Bob's seminars are an absolute must have! They provide a rock solid foundation in the principles of law that anyone purchasing for their organization must possess to be truly effective. • He's the most respected trainer in the business. • Every procurement professional should take his seminars!



## ROBERT C. WORTHINGTON, LLB

An award-winning lecturer in law, Robert C. Worthington, LLB, has taught purchasers, contract managers and their lawyers throughout Canada for over 26 years, specializing in the laws of contract, competitive bidding and procurement. He has written two books on contract and procurement law, designed especially for contracting and procurement professionals. Three more how-to books are underway. Robert's books and law courses are entertaining as well as informative. For more information, please visit his website at [www.purchasinglaw.com](http://www.purchasinglaw.com)