

Canadian Competitive Bidding Law -
A professional development seminar for lawyers



WORTHINGTON
& ASSOCIATES LTD.

ONE
DAY

COURSES

PROFESSIONAL DEVELOPMENT with ROBERT C. WORTHINGTON, LLB

Canadian Competitive Bidding Law - for Lawyers and Legal Professionals

As Canadian competitive bidding law continues to expand and evolve in interesting - and potentially dangerous - ways for Owners, Bidders, Prime Contractors, and Sub-Trade Bidders, it is imperative that lawyers stay up-to-date with new developments. This seminar is designed to help you understand how these laws impact the rights, responsibilities, and remedies of all parties involved in the competitive bid process. Only with knowledge can all parties manage the legal complexities of the procurement process safely. *Canadian Competitive Bidding Law* helps you to unravel the legal mysteries of competitive bidding and brings you right up-to-date with the current state of the law, detailing the recent (and occasionally startling) decisions of our Courts, and providing all participants with the insight and awareness necessary to avoid the many pitfalls in this legally-charged area.

COURSE CONTENT

- Recent and important changes in competitive bidding that affect your clients
- The Supreme Court of Canada's recent pronouncements
- Obligations of Owners (Public and Private) in competitive bidding
- Compliant Bidding and Waivers of Non-Compliance
- Negotiation with Bidders prior to award
- Using independent Agents to conduct competitions
- Public Procurement under the Trade Agreements
- Setting up a non-binding competition
- Liability of Consultants and Project Managers in competitive bidding ... And much more!

LAWYERS FOR THESE TYPES OF ORGANIZATIONS SHOULD ATTEND

- Airports, Airlines and Aerospace Engineering • Educational Institutions; Universities, Colleges, School Boards • Federal and Provincial Governments, Crown Corporations, Municipalities and Districts • Forest Industry, Pulp and Paper • Manufacturing / Distribution • Medical Care Facilities, Hospitals and Health Authorities • Mining, Minerals and Chemicals • Oil and Gas • Power and Public Utilities • Telecommunications • Private Business and Services • Professional Associations.

REAL TESTIMONIALS: WHAT LAWYERS HAVE SAID ABOUT THIS COURSE

- The best professional development session I have attended. • Fantastic seminar! • Practical, relevant information. • Exceptionally well done. • Quality of course materials is invaluable. • Excellent, well versed, superior knowledge of subject matter. • Presenter was terrific. • Well worth the time. • Just the type of information I can apply with clients and cases. • Very good and a wealth of knowledge. • Truly an expert and passionate about this area of law. • Very engaging speaker!

LEGAL EDUCATION SEMINARS

DATES

A continuing education seminar designed for Law Societies and their members

LOCATION

Your City

FEES

- Fees are based on a flat daily teaching rate + incidental expenses + taxes
- Train 12 – 40 law society members for the same flat fee!
- For a custom seminar proposal and price quote, contact us today!

REGISTRATION

To book a seminar for your organization, please contact:

EML rcworthington@shaw.ca

TEL 604-488-0114

FOR TABLE OF CONTENTS CLICK HERE

All participants receive a detailed set of seminar materials as a desktop reference.

PLEASE NOTE:

The seminar presumes participants have a basic knowledge of competitive bidding law and practice.



ROBERT C. WORTHINGTON, LLB

An award-winning lecturer in law, Robert C. Worthington, LLB, has specialized in teaching the Canadian laws of contract, competitive bidding, and procurement for over 26 years. He has written two books on contract and procurement law, both published by LexisNexis Canada. He has trained lawyers and procurement professionals as well as contract managers, engineers, architects and construction managers in how to manage these laws, to reduce legal risk and improve contracts and competitive bids. Robert's books and law courses are entertaining and informative. For more information on this and other seminars available for your legal team, please visit his website at www.purchasinglaw.com.