

One and Two Day Legal Education Seminars  
designed for Procurement Professionals



WORTHINGTON  
& ASSOCIATES LTD.

# COURSES

**HOST A SEMINAR with Procurement Law Expert ROBERT C. WORTHINGTON, LLB!**

**Robert Worthington, LLB** can help your organization's members rise to the legal challenges inherent in purchasing, contracting and competitive bidding. Your members will learn how to identify and avoid legal risk and improve their supply chain management processes. Up-to-date law, presented in an easy-to-understand way. No legalese – just straight talk and straight answers. Bob's seminars are fast, efficient, affordable – and FUN! *An ounce of training is worth a ton of litigation.* Help your members protect themselves and their organizations – call today!

## ONE DAY SEMINARS:

**Secrets of Contract Management:** [www.purchasinglaw.com/pdfs/SCM.pdf](http://www.purchasinglaw.com/pdfs/SCM.pdf)

**Outline:** [www.purchasinglaw.com/contractmanagementsecrets.htm](http://www.purchasinglaw.com/contractmanagementsecrets.htm)

**Secrets of Competitive Bidding Law** [www.purchasinglaw.com/pdfs/SCBL.pdf](http://www.purchasinglaw.com/pdfs/SCBL.pdf)

**Outline:** [www.purchasinglaw.com/competitivebiddinglawsecrets.htm](http://www.purchasinglaw.com/competitivebiddinglawsecrets.htm)

**Secrets of Public Procurement Law** [www.purchasinglaw.com/pdfs/SPPL.pdf](http://www.purchasinglaw.com/pdfs/SPPL.pdf)

**Outline:** [www.purchasinglaw.com/publicprocurementlawsecrets.htm](http://www.purchasinglaw.com/publicprocurementlawsecrets.htm)

**Secrets of Requests for Proposals** [www.purchasinglaw.com/pdfs/SRFP.pdf](http://www.purchasinglaw.com/pdfs/SRFP.pdf)

**Outline:** [www.purchasinglaw.com/requestsforproposalsecrets.htm](http://www.purchasinglaw.com/requestsforproposalsecrets.htm)

**Secrets of Effective Services Contracts** [www.purchasinglaw.com/pdfs/SESC.pdf](http://www.purchasinglaw.com/pdfs/SESC.pdf)

**Outline:** [www.purchasinglaw.com/secretsofeffectiveservicescontracts.htm](http://www.purchasinglaw.com/secretsofeffectiveservicescontracts.htm)

**Secrets of Procurement Law** [www.purchasinglaw.com/pdfs/SPL.pdf](http://www.purchasinglaw.com/pdfs/SPL.pdf)

**Outline:** [www.purchasinglaw.com/procurementlawsecrets.htm](http://www.purchasinglaw.com/procurementlawsecrets.htm)

**Secrets of Drafting Procurement Documents** [www.purchasinglaw.com/pdfs/SDPD.pdf](http://www.purchasinglaw.com/pdfs/SDPD.pdf)

**Outline:** [www.purchasinglaw.com/draftingprocurementdocumentssecrets.htm](http://www.purchasinglaw.com/draftingprocurementdocumentssecrets.htm)

**Secrets of Contract Law** [www.purchasinglaw.com/pdfs/SCL.pdf](http://www.purchasinglaw.com/pdfs/SCL.pdf)

**Outline:** [www.purchasinglaw.com/lawofcontractsecrets.htm](http://www.purchasinglaw.com/lawofcontractsecrets.htm)

**Secrets of Agency, Employment & Contracting Out** <http://www.purchasinglaw.com/pdfs/SAECO.pdf>

**Outline:** <http://www.purchasinglaw.com/agencyemploymentandcontractingoutsecrets.htm>

**Secrets of Supply Contract Drafting** [www.purchasinglaw.com/pdfs/SSCD.pdf](http://www.purchasinglaw.com/pdfs/SSCD.pdf)

**Outline:** [www.purchasinglaw.com/supplycontractdraftingsecrets.htm](http://www.purchasinglaw.com/supplycontractdraftingsecrets.htm)

## TWO DAY SEMINARS:

**Legal Secrets for Effective Project Management** [www.purchasinglaw.com/pdfs/LSEPM.pdf](http://www.purchasinglaw.com/pdfs/LSEPM.pdf)

**Outline:** [www.purchasinglaw.com/lsepm.htm](http://www.purchasinglaw.com/lsepm.htm)

**Secrets of Construction Contracting Law** [www.purchasinglaw.com/pdfs/SCCL.pdf](http://www.purchasinglaw.com/pdfs/SCCL.pdf)

**Outline:** [www.purchasinglaw.com/constructioncontractinglawsecrets.htm](http://www.purchasinglaw.com/constructioncontractinglawsecrets.htm)

## HOW TO HOST A SEMINAR

You can host a seminar now!

### LOCATION

Your Venue, Your City

### FEES

- Fees are based on a flat daily teaching rate + incidental expenses + taxes.
- Host organizations charge a per-seat fee for member participation. You can train up to 40 members for the same flat fee! Typically, seats are sold out for Robert's seminars.

### ADD A KEYNOTE PRESENTATION!

- Book a keynote presentation for your conference or group meeting - when booked evening prior to a full-day seminar, keynote fee reduced!

### BOOKINGS

For a price quote and proposal:

EML [rcworthington@shaw.ca](mailto:rcworthington@shaw.ca)

TEL 604-488-0114

**What clients are saying:** • Bob's seminars always draw a great audience - and his evaluations are stellar. • He's the best trainer we have worked with. • Bob's seminars are an absolute must have! They provide a rock solid foundation in the principles of law that anyone purchasing for their organization must possess in order to be truly effective. • He's the best and most respected trainer in the business. Every procurement professional should take his seminars!



## ROBERT C. WORTHINGTON, LLB

An award-winning lecturer in law, Robert C. Worthington, LLB, has taught purchasers and contract managers throughout Canada for over 26 years, specializing in the laws of contract, competitive bidding and procurement. He has written two books on contract and procurement law, designed especially for contracting and procurement professionals. Robert's books and law courses are entertaining as well as informative. Your members will find these seminars helpful, informative and extremely valuable. For more information, please visit his website at [www.purchasinglaw.com](http://www.purchasinglaw.com) or call 604-488-0114